AMENDMENT No. 2

To the Request for Proposals Document for the procurement of Design, Development and Implementation of the Integrated Agricultural Information Platform (IAIP), including the State-owned Land Management Information System (SALMIS)

RFP No.: AMP-GO-RFP-SC2.1-3

РЕПУБЛИКА СЕВЕРНА МАКЕДОНИЈА
REPUBLIKA E MAQEDONISË SË VERIUT
МИНИСТЕРСТВО ЗА ЗЕМЈОДЕЛСТВО, ШУМАРСТВО И ВОДОСТОПАНСТВО
MINISTRIA E BUJQËSISË, PYLLTARISË DHE EKONOMISË SË UJËRAVE
III Бр.-Nr. 146-6188/5
16.07.2026 год.-viti/e.
СКОПЈЕ - ШКУП

TO ALL FIRMS THAT HAVE OBTAINED THE REQUEST FOR PROPOSALS DOCUMENT

Dear Sir/Madam,

With reference to the stated project, Clarification No. 2, and the Request for Proposals procedure for the procurement of Design, Development and Implementation of the Integrated Agricultural Information Platform (IAIP), including the State-owned Land Management Information System (SALMIS), RFP No. AMP-GO-RFP-SC2.1-3, and pursuant to Instructions to Proposers (ITP), Clauses 8.1 and 8.2, please be informed that the relevant provisions of the Request for Proposals Document are amended as follows:

Section in the Request for Proposals Document	Requirement in the Request for Proposals Document, issued on 2026/06/15 (as amended by Amendment No. 1)	AMENDMENT No. 2 to the Request for Proposals Document, issued on 2026/07/14
Section II - Proposal Data Sheet (PDS) ITP 18.1.	**Current provision:** The currency of payment shall be Macedonian denars. The Proposer is not required to quote in the currency of the Purchaser's Country the portion of the Proposal price that corresponds to expenditures incurred in that currency. Note to Foreign Proposers: Please be advised that local regulations mandate legal presence within the country for payment purposes. More information can be found on: https://economy.gov.mk/mk-MK/news/zakoni-3031.nspx http://www.ujp.gov.mk/mk/regulativa/opis/17 http://www.ujp.gov.mk/mk/regulativa/opis/295 https://www.crm.com.mk/en/about-crrsm/useful-information/list-of-authorized-registration-agents https://www.crm.com.mk/en/services/perform-a-registration-or-complete-a-task/establish-a-new-entity/samostojna-registratsija-na-subjekt The links provided are for information purposes. The official text of the national legislation is published in the Official Gazette of Republic of North Macedonia.	**The existing provision under PDS ITP 18.1 is deleted and replaced with the following:** The currency of payment shall be Macedonian denars (MKD). The Proposer may express the Proposal Price in any currency permitted under ITP 18.2. The Proposer is not required to quote in the currency of the Purchaser's Country the portion of the Proposal Price corresponding to expenditures incurred in that currency. Notwithstanding the currency or currencies in which the Proposal Price, the Contract Price, or any component thereof is expressed, all payments under the Contract shall be made in MKD. For payment purposes, any amount denominated in a foreign currency shall be converted into MKD using the middle exchange rate of the National Bank of the Republic of North Macedonia applicable on the date on which the relevant invoice is approved by the Purchaser. A foreign Proposer or a foreign member of a Joint Venture is not required to establish a company, branch, or other separate legal presence in North Macedonia solely as a condition for submitting a Proposal. No later than the date of signature of the Contract Agreement, the successful Proposer shall have a legal presence in North Macedonia adequate for Contract execution, invoicing, tax and VAT administration, and receipt of payments. For the purposes of this procurement, "legal presence" means the successful Proposer, or a registered branch thereof, established in North Macedonia and legally capable of performing those functions. In the case of a Joint Venture, the legal presence requirement may be satisfied through: (a) a Joint Venture member legally established in North Macedonia, including through a registered branch of that member; or (b) the Joint Venture itself, where it is established as a separate legal entity registered in North Macedonia. The Joint Venture member satisfying this requirement is not required to be the Lead Member. A foreign Joint Venture member shall not be required to establish a separate legal presence solely because of its participation in the Joint Venture, without prejudice to any registration, permanent establishment, tax, VAT, employment, customs, or other statutory obligation arising from the activities actually performed by that member in North Macedonia. All payments shall be made to one designated bank account denominated in MKD and maintained with a bank licensed to operate in North Macedonia. The

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		North Macedonia or, in the case of a Joint Venture, by the Joint Venture member satisfying the legal presence requirement and duly authorized to receive payments on behalf of the Joint Venture, or by the Joint Venture legal entity registered in North Macedonia. Payments shall not be made to a bank account maintained outside North Macedonia.
Section II - Proposal Data Sheet (PDS) ITP 21.3(b).	**Current paragraph (b):** In case the Proposal is submitted by an existing, or a JV to be formed, a document signed by all participants in the JV (i) stating that the participants in the JV shall bear both joint and several liability, (ii) appointing a representative who is authorized in relation to all obligations related to each participant in the JV and the JV as a whole during the bidding procedure, and if the JV has been awarded the contract, during the execution of the contract, (iii) specifying the part of the Contract that shall be performed by each participant and (iv) details of the financial agreement between the concerned parties.	**The existing paragraph (b) under PDS ITP 21.3 is deleted and replaced with the following:** In case the Proposal is submitted by an existing Joint Venture or a Joint Venture to be formed, the Proposal shall include a document signed by all participants in the Joint Venture: **(i)** stating that all participants in the Joint Venture shall be jointly and severally liable for the execution of the Contract; **(ii)** appointing a representative authorized to act for and bind each participant and the Joint Venture as a whole during the procurement process and, if the Joint Venture is awarded the Contract, during Contract execution; **(iii)** specifying the part of the Contract to be performed by each participant; **(iv)** setting out the financial arrangements among the participants; **(v)** identifying the Joint Venture member or the Joint Venture legal entity that, if the Contract is awarded, shall satisfy the legal presence requirement and shall be authorized to submit invoices and receive payments on behalf of the Joint Venture; **(vi)** confirming that the designation and authorization referred to in item (v) shall remain in force for Contract administration unless a change is approved in writing by the Purchaser; and **(vii)** confirming that payment by the Purchaser to the designated bank account shall constitute full and valid discharge of the Purchaser's corresponding payment obligation to the Joint Venture and all its members, and that the subsequent allocation of funds among the Joint Venture members shall be governed by the Joint Venture Agreement and shall remain the responsibility of the Joint Venture members. The designated invoicing and payment member is not required to be the Lead Member of the Joint Venture. Where the legal presence and payment arrangement has not been fully established by the Proposal submission date, the document shall describe the proposed arrangement and include an undertaking that the arrangement and the designated MKD bank account will be established and documented no later than the date of signature of the Contract Agreement.
Section III - Evaluation and Qualification Criteria (Without Prequalification)	**Current paragraph 4(b):** The Proposers shall include the cost of 36-month Warranty maintenance and support services as part of their proposal price. Payment for Warranty services shall be made separately under the Contract, following the full operational acceptance of the System. In addition, the Proposers shall submit a separate indicative proposal for Post-Warranty maintenance and support services for a period of 60 months (5 years), starting from the completion of the warranty period. This indicative proposal is required for information purposes only and shall not be considered for evaluation.	**Paragraph 4(b) is deleted and replaced with the following:** **(b) Recurrent Costs** The Proposers shall include in the Proposal Price, as a separate Recurrent Cost item, the cost of Warranty, maintenance, and support services for a period of twenty-four (24) months. Payment for Warranty services shall be made separately under the Contract following Operational Acceptance of the System as an integrated whole. In addition, the Proposers shall submit a separate indicative proposal for Post-Warranty maintenance and support services for a period of sixty (60) months (five years), commencing upon completion of the Warranty Period. This

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	The Purchaser reserves the right to enter into a separate agreement for Post-Warranty maintenance and support services with the successful Supplier, subject to satisfactory performance and future operational needs. Such agreement, if concluded, shall be financed under a separate budget. The Proposers are expected to ensure that the pricing for Post-Warranty services reflects fair market conditions and is comparable to prevailing industry standards for similar systems and services. The Purchaser reserves the right to assess the reasonableness of such pricing prior to entering into any future agreement.	indicative proposal is required for information purposes only and shall not be considered for evaluation. The Purchaser reserves the right to enter into a separate agreement for Post-Warranty maintenance and support services with the successful Supplier, subject to satisfactory performance and future operational needs. Such agreement, if concluded, shall be financed under a separate budget. The Proposers are expected to ensure that the pricing for Post-Warranty services reflects fair market conditions and is comparable to prevailing industry standards for similar systems and services. The Purchaser reserves the right to assess the reasonableness of such pricing prior to entering into any future agreement.
Section IV - Proposal Forms Price Schedule Forms - Notes to Proposers on working with the Price Schedules, paragraphs 5 and 7.	**Current paragraph 5:** Proposal prices shall be quoted in the manner indicated and in the currencies specified in ITP 18.1 and ITP 18.2. Prices must correspond to items of the scope and quality defined in the Technical Requirements or elsewhere in these request for proposals documents. **Current paragraph 7:** Payments will be made to the Supplier in the currency or currencies indicated under each respective item. As specified in ITP 18.2, no more than three foreign currencies may be used.	**Paragraphs 5 and 7 are deleted and replaced with the following:** **5.** Proposal prices shall be quoted in the manner indicated and in the currencies permitted under PDS ITP 18.1 and ITP 18.2. As specified in ITP 18.2, no more than three foreign currencies in addition to MKD may be used. Prices must correspond to items of the scope and quality defined in the Technical Requirements or elsewhere in the RFP Document. Notwithstanding the currency or currencies in which prices are quoted, all payments under the Contract shall be made in MKD in accordance with PDS ITP 18.1 and SCC GCC 12.4 and 12.5. **7.** All payments shall be made in MKD to the designated MKD-denominated bank account maintained with a bank licensed to operate in North Macedonia. Any amount denominated in a foreign currency shall be converted into MKD using the middle exchange rate of the National Bank of the Republic of North Macedonia applicable on the date on which the relevant invoice is approved by the Purchaser. Payments shall not be made to a bank account maintained outside North Macedonia.
Section VIII - General Conditions of Contract (GCC) GCC Clause 29.4	**Current provision:** Unless otherwise specified in the SCC, the Warranty Period shall commence from the date of Operational Acceptance of the System (or of any major component or Subsystem for which separate Operational Acceptance is provided for in the Contract) and shall extend for thirty-six (36) months.	**The paragraph is deleted and replaced with:** For avoidance of doubt, GCC Clause 29.4 expressly applies "unless otherwise specified in the SCC." Accordingly, the twenty-four (24)-month Warranty Period specified in the amended SCC applicable to GCC Clause 29.4 shall apply to this Contract and shall prevail over the default thirty-six (36)-month period in the GCC. The default thirty-six (36)-month period shall not apply to this procurement.
Section IX - Special Conditions of Contract (SCC) SCC applicable to GCC Clause 7.3, Component MNT 01 - Warranty and maintenance services	**Current provision:** The Supplier's obligations under the Contract shall include the following Recurrent Cost items, as identified in the Recurrent Cost Tables included in the Supplier's Proposal: The Supplier shall provide comprehensive warranty and maintenance services for a period of thirty-six (36) months commencing from the date of Operational Acceptance of the System. Such services shall include, but not be limited to: corrective maintenance and bug fixing; system updates, patches, and security fixes; technical support and incident resolution; maintenance of all software components, integrations, and interoperability services; and support for system	**The existing SCC applicable to GCC Clause 7.3, Component MNT 01, is deleted and replaced with the following:** The Supplier's obligations under the Contract shall include the following Recurrent Cost items, as identified in the Recurrent Cost Tables included in the Supplier's Proposal: The Supplier shall provide comprehensive Warranty, maintenance, and technical support services for a period of twenty-four (24) months commencing from the date of Operational Acceptance of the System as an integrated whole. Such services shall include, but not be limited to: corrective maintenance and bug fixing; system updates, patches, and security fixes; technical support and incident resolution; maintenance of all software components, integrations, and

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	performance, availability, and operational continuity in accordance with the Service Level Requirements defined in the Contract. Where hardware components are supplied under the Contract, the Supplier shall ensure the availability and supply of required spare parts during the Warranty Period. The price of such spare parts shall be as specified in the relevant Price Schedules included in the Supplier's Proposal and shall include all associated costs, including procurement, delivery, and handling. For software components and system services, the concept of "spare parts" shall be understood as including replacement modules, patches, updates, and equivalent functional components required to ensure uninterrupted system operation.	interoperability services; and support for system performance, availability, and operational continuity in accordance with the Service Level Requirements defined in the Contract. Where hardware components are supplied under the Contract, the Supplier shall ensure the availability and supply of required spare parts during the Warranty Period. The price of such spare parts shall be as specified in the relevant Price Schedules included in the Supplier's Proposal and shall include all associated costs, including procurement, delivery, and handling. For software components and system services, the concept of "spare parts" shall be understood as including replacement modules, patches, updates, and equivalent functional components required to ensure uninterrupted system operation.
Section IX - Special Conditions of Contract (SCC) SCC applicable to GCC Clause 12.4	**Current provision:** The Supplier shall invoice the Purchaser in the currency(ies) specified in the Contract Agreement and the Price Schedules. Payments shall be made in the same currency, except where payment is required in Macedonian denars (MKD) in accordance with applicable national regulations. In such cases, conversion from the invoiced currency to Macedonian denars shall be made using the middle exchange rate of the National Bank of the Republic of North Macedonia applicable on the date of invoice approval by the Purchaser.	**The existing SCC applicable to GCC Clause 12.4 is deleted and replaced with the following:** The Supplier shall issue invoices in accordance with applicable national legislation and in the currency or currencies specified in the Contract Agreement and the corresponding Price Schedules. Notwithstanding the currency or currencies in which the Contract Price, any component thereof, or an invoice is denominated, all payments under the Contract shall be made in Macedonian denars (MKD). Where an amount is denominated in a foreign currency, the amount payable shall be converted into MKD using the middle exchange rate of the National Bank of the Republic of North Macedonia applicable on the date on which the relevant invoice is approved by the Purchaser. Invoices shall be submitted by the Supplier's legal presence in North Macedonia identified in the Contract Agreement or, where the Supplier is a Joint Venture, by the Joint Venture member or Joint Venture legal entity designated in accordance with PDS ITP 21.3(b), GCC Clause 12.5, the Joint Venture Agreement, and the Contract Agreement.
Section IX - Special Conditions of Contract (SCC) SCC applicable to GCC Clause 12.5	**Current provision:** Payment of the foreign currency portion of the Contract Price for Goods and Services supplied from outside the Purchaser's Country shall be made to the Supplier's designated bank account. The Supplier shall invoice the Purchaser in the currency(ies) specified in the Contract Agreement and the corresponding Price Schedules. Payments for Goods and Services supplied locally may be made in Macedonian denars (MKD), in accordance with applicable national regulations. In such cases, conversion from the invoiced currency to MKD shall be made using the middle exchange rate of the National Bank of the Republic of North Macedonia applicable on the date of invoice approval by the Purchaser.	**The existing SCC applicable to GCC Clause 12.5 is deleted and replaced with the following:** All payments under the Contract shall be made to one designated bank account denominated in MKD and maintained with a bank licensed to operate in North Macedonia. Payments shall not be made to a bank account maintained outside North Macedonia. The designated bank account shall be held by the Supplier's legal presence in North Macedonia identified in the Contract Agreement or, where the Supplier is a Joint Venture, by: (i) the Joint Venture member legally established in North Macedonia and authorized by all Joint Venture members to receive payments on behalf of the Joint Venture; or (ii) the Joint Venture itself, where it is established as a separate legal entity registered in North Macedonia. For a Joint Venture, the designated invoicing and payment entity, the relevant authorization, and the designated bank account shall be identified in the Joint Venture Agreement and reflected in the Contract Agreement. The designation and authorization shall be irrevocable for Contract administration unless a change is approved in writing by the Purchaser. The designated entity is not required to be the Lead Member of the Joint Venture.

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		Payment by the Purchaser to the designated bank account shall constitute full and valid discharge of the Purchaser's corresponding payment obligation to the Joint Venture and all its members. The Purchaser shall not be responsible for the subsequent allocation or transfer of funds among Joint Venture members. Such allocation shall be governed exclusively by the Joint Venture Agreement and shall remain the responsibility of the Joint Venture members. The Purchaser shall not make separate or split payments directly to individual Joint Venture members unless expressly provided for in the Contract Agreement. The use of a locally established Joint Venture member for invoicing and payment purposes shall not relieve any foreign Joint Venture member from any registration, permanent establishment, tax, VAT, employment, customs, or other statutory obligation arising from the activities actually performed by that member in North Macedonia. This is without prejudice to the joint and several liability of all Joint Venture members for the execution of the Contract.
Section IX - Special Conditions of Contract (SCC) SCC applicable to GCC Clause 29.4	**Current provision:** The Warranty Period shall commence from the date of Operational Acceptance of the System as an integrated whole (including all software, hardware, network equipment, and other components of SALMIS) and shall extend for a period of thirty-six (36) months. The cost of Warranty services shall be included in the Contract Price and shall be reflected in the relevant Price Schedules. Post-warranty maintenance and support services for an additional period of sixty (60) months may be contracted separately, in accordance with the provisions of the Contract.	**The existing SCC applicable to GCC Clause 29.4 is deleted and replaced with the following:** For the purposes of this Contract, the terms "Warranty Period" and "Defect Liability Period" refer to the same contractual period. The Warranty Period shall commence from the date of Operational Acceptance of the System as an integrated whole and shall extend for a period of twenty-four (24) months. The Warranty Period shall apply to all components supplied, developed, configured, integrated, or implemented under the Contract, including the Integrated Agricultural Information Platform (IAIP), the State-owned Agricultural Land Management Information System (SALMIS), the Business Intelligence Platform, all software, hardware, network equipment, licenses and subscriptions, integrations, interoperability services, and related services included within the scope of the Contract. The cost of Warranty, maintenance, and support services shall be included in the Contract Price and shall be reflected as a separate Recurrent Cost item in the relevant Price Schedules. Post-Warranty maintenance and support services for an additional period of sixty (60) months may be contracted separately in accordance with the provisions of the Contract. This SCC provision supersedes the default thirty-six (36)-month period stated in GCC Clause 29.4.
Section X - Contract Forms Summary of the Standard Procurement Document; Table of Contents	**Current status:** Section X - Contract Forms is identified in the Summary, Table of Contents, and ITP 6.1 as an integral part of the RFP Document, but the complete Section X was inadvertently omitted from the RFP Document made available to prospective Proposers.	**Section X - Contract Forms is added to the RFP Document as follows:** The complete Section X - Contract Forms, attached to this Amendment No. 2 as Attachment 1, is hereby added to and shall form an integral part of the RFP Document. Section X shall include, as applicable: **(i)** Letter of Acceptance; **(ii)** Beneficial Ownership Disclosure Form; **(iii)** Contract Agreement, including the relevant Contract Agreement Appendices;

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		(iv) Performance Security Form or Forms; **(v)** Advance Payment Security Form; **(vi)** Installation Certificate; **(vii)** Operational Acceptance Certificate; and **(viii)** Change Order Procedures and related Change Order Forms. The Contract Agreement included in Section X shall identify the Supplier's legal presence in North Macedonia, the designated invoicing and payment entity, and the designated MKD-denominated bank account, and shall reflect the requirements of PDS ITP 18.1 and the SCC applicable to GCC Clauses 12.4 and 12.5. Prospective Proposers are not required to submit completed Section X forms with their Proposals unless a specific provision of the RFP Document expressly requires otherwise. The Performance Security and Advance Payment Security forms shall be completed and submitted only by the successful Proposer at the applicable stage in accordance with the RFP Document and the Contract.

Legal effect and precedence. This Amendment No. 2 forms an integral part of the RFP Document. In the event of any inconsistency between this Amendment No. 2 and the RFP Document or Amendment No. 1, this Amendment No. 2 shall prevail to the extent of the inconsistency. Amendment No. 1 remains in full force and effect except to the extent expressly modified by this Amendment No. 2.

Consolidated version. For ease of reference, the Purchaser shall publish a consolidated RFP Document incorporating Amendment No. 1, this Amendment No. 2, and the complete Section X - Contract Forms. The consolidated version shall be provided solely to facilitate the preparation and review of Proposals. The formally issued RFP Document, read together with Amendment No. 1 and Amendment No. 2, shall remain the legally controlling procurement documentation.

All other terms and conditions of the Request for Proposals Document remain unchanged.

Attachment 1: Complete Section X - Contract Forms

Yours sincerely,

Project Director
Anita Pavlovska